

## **Consolidated Financial Statements**

# Clinton Health Access Initiative, Inc. and Subsidiaries

**December 31, 2024 and 2023** 

## **Consolidated Financial Statements**

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#### Independent Auditors' Report

The Board of Directors Clinton Health Access Initiative, Inc. Boston, Massachusetts

#### **Opinion**

We have audited the consolidated financial statements of Clinton Health Access Initiative, Inc. and Subsidiaries ("CHAI"), which comprise the consolidated statements of financial position as of December 31, 2024 and 2023, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of CHAI as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of CHAI and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about CHAI's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued



#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of CHAI's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about CHAI's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CBIZ CPAs P.C.

September 29, 2025 Boston, Massachusetts

## **Consolidated Statements of Financial Position**

#### December 31, 2024 and 2023

	2024	2023
Assets		
Cash and cash equivalents including		
donor restricted amounts	\$ 137,088,371	\$ 133,235,609
Advances and deposits	10,173,278	4,256,444
Grants receivable	21,042,446	19,691,121
Prepaid expenses	7,244,413	2,100,893
Operating lease right-of-use asset	1,271,318	1,102,280
Property and equipment	418,709	350,142
Total assets	\$ 177,238,535	\$ 160,736,489
Liabilities and Net Assets		
Accounts payable	\$ 6,368,644	\$ 6,154,009
Accrued expenses and other liabilities	13,769,751	10,007,214
Operating lease liability	1,248,587	1,021,468
Deferred revenue	142,320,323	132,526,959
Total liabilities	163,707,305	149,709,650
Net assets:		
Without donor restrictions	9,542,914	9,868,754
With donor restrictions	3,988,316	1,158,085
Total net assets	13,531,230	11,026,839
Total liabilities and net assets	\$ 177,238,535	\$ 160,736,489

## **Consolidated Statement of Activities**

Year Ended December 31, 2024 (with comparative totals for 2023)

		2023		
	Without	With		
	Donor	Donor		
	Restrictions	Restrictions	Total	Total
Revenues and support:				
Contributions	\$ 5,027,576	\$ 2,070,865	\$ 7,098,441	\$ 776,277
Grants	-	234,734,512	234,734,512	220,494,313
Contributions of nonfinancial assets	557,265	-	557,265	454,167
Interest and other income	885,039	3,099,563	3,984,602	3,382,710
Net assets released from restrictions	237,074,709	(237,074,709)	<del>-</del> _	<u> </u>
Total revenues, gains and				
other support	243,544,589	2,830,231	246,374,820	225,107,467
Expenses:				
Program services	222,341,818	-	222,341,818	209,512,856
Management and general	20,586,924	-	20,586,924	15,915,979
Fundraising	941,687		941,687	628,618
Total expenses	243,870,429	<u> </u>	243,870,429	226,057,453
Change in net assets	(325,840)	2,830,231	2,504,391	(949,986)
Net assets, beginning of year	9,868,754	1,158,085	11,026,839	11,976,825
Net assets, end of year	\$ 9,542,914	\$ 3,988,316	\$ 13,531,230	\$ 11,026,839

## **Consolidated Statement of Activities**

## Year Ended December 31, 2023

				2023		
	Without		With			
		Onor		Donor		
	Res	trictions	Re	strictions		Total
Revenues and support:						
Contributions	\$	576,277	\$	200,000	\$	776,277
Grants		-	22	20,494,313	22	0,494,313
Contributions of nonfinancial assets		454,167		-		454,167
Interest and other income		968,469		2,414,241		3,382,710
Net assets released from restrictions	224	4,215,030	(22	24,215,030)		
Total revenues, gains and						
other support	226	6,213,943		(1,106,476)	22	5,107,467
Expenses:						
Program services	209	9,512,856		_	20	9,512,856
Management and general	15	5,915,979		-	1	5,915,979
Fundraising		628,618				628,618
Total expenses	226	6,057,453			22	6,057,453
Change in net assets		156,490		(1,106,476)		(949,986)
Net assets, beginning of year		9,712,264		2,264,561	1	1,976,825
Net assets, end of year	\$ 9	9,868,754	\$	1,158,085	\$ 1	1,026,839

#### Consolidated Statement of Functional Expenses

Year Ended December 31, 2024 (with comparative totals for 2023)

						2024						2023
				Program	Services							
							Other	Total				
	Infectious	Health Systems	Child	Women's and	Cross		Program	Program	Management			
	Diseases	Strengthening	Health	Newborn Health	Cutting	Innovation	Services	Services	and General	Fundraising	Total	Total
Salaries and benefits	\$ 41,401,389	\$ 22,084,740	\$ 19,304,778	\$ 11,629,504	\$ 4,396,423	\$ 2,996,755	\$ 2,317,785	\$ 104,131,374	\$ 13,704,993	\$ 739,492	\$ 118,575,859	\$ 113,270,014
Procurement, subcontracts and program supplies	16,749,513	11,598,615	4,145,667	14,055,068	169,329	72,490	89,965	46,880,647	122,194	3,000	47,005,841	49,858,462
Travel, meetings and trainings	10,311,565	7,798,198	8,158,188	5,328,149	407,223	265,463	954,839	33,223,625	946,640	87,609	34,257,874	27,800,640
Professional and consulting fees	5,941,967	3,487,646	2,618,702	1,133,761	765,827	468,650	635,930	15,052,483	4,319,082	75,761	19,447,326	15,685,543
Program equipment and infrastructure	12,290,368	298,894	279,697	478,988	-	411	5,024	13,353,382	62	_	13,353,444	7,011,312
In-kind expenses	-	304,242	_	-	-	-	-	304,242	253,023	_	557,265	454,167
Office expenses	1,601,810	1,125,150	888,803	581,665	96,187	62,094	568,221	4,923,930	544,250	27,936	5,496,116	5,284,614
Occupancy costs	761,675	485,392	376,284	282,536	43,426	15,682	637,055	2,602,050	504,912	-	3,106,962	3,493,530
Telecom	536,574	243,852	162,586	122,638	33,060	19,843	133,162	1,251,715	119,051	4,447	1,375,213	1,499,928
Bank fees and other expenses	258,641	97,024	68,935	57,102	9,528	12,195	76,265	579,690	28,768	3,442	611,900	1,486,817
Carbon offsetting	-	-	-	-	-	-	-	-	-	-	-	105,609
Depreciation	3,453	1,674	777_	1,314_	239_		31,223	38,680	43,949		82,629	106,817
Total	\$ 89,856,955	\$ 47,525,427	\$ 36,004,417	\$ 33,670,725	\$ 5,921,242	\$ 3,913,583	\$ 5,449,469	\$ 222,341,818	\$ 20,586,924	\$ 941,687	\$ 243,870,429	\$ 226,057,453

#### Consolidated Statement of Functional Expenses

Year Ended December 31, 2023

2023
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				Program :	Services						
							Other	Total			
	Infectious	Health Systems	Child	Women's and	Cross		Program	Program	Management		
	Diseases	Strengthening	Health	Newborn Health	Cutting	Innovation	Services	Services	and General	Fundraising	Total
Salaries and benefits	\$ 46,906,903	\$ 20,023,838	\$ 15,309,846	\$ 8,590,752	\$ 5,069,881	\$ 1,769,386	\$ 3,276,113	\$ 100,946,719	\$ 11,783,228	\$ 540,067	\$ 113,270,014
Procurement, subcontracts and program supplies	26,375,239	6,802,645	3,761,632	9,116,822	3,335,597	75,194	219,596	49,686,725	160,597	11,140	49,858,462
Travel, meetings and trainings	12,891,295	6,206,243	4,686,426	2,238,982	587,804	145,903	422,219	27,178,872	579,759	42,009	27,800,640
Professional and consulting fees	6,990,818	3,196,768	1,424,164	890,819	1,155,965	593,543	431,698	14,683,775	986,349	15,419	15,685,543
Program equipment and infrastructure	6,229,015	443,611	181,649	30,963	122,309	-	3,382	7,010,929	383	-	7,011,312
In-kind expenses	-	-	-	-	-	-	-	-	454,167	-	454,167
Office expenses	2,104,478	1,071,544	566,008	330,994	154,882	28,385	498,413	4,754,704	518,015	11,895	5,284,614
Occupancy costs	948,185	553,232	301,760	235,544	94,594	78,330	666,622	2,878,267	615,263	-	3,493,530
Telecom	648,677	310,071	155,859	95,745	49,348	10,875	136,086	1,406,661	87,938	5,329	1,499,928
Bank fees and other expenses	424,209	114,485	36,974	48,360	35,109	12,717	146,945	818,799	665,259	2,759	1,486,817
Carbon offsetting	81,007	24,602	-	-	-	-	-	105,609	-	-	105,609
Depreciation	7,092	2,872	457_	680_	1,139		29,556	41,796	65,021		106,817
Total	\$ 103,606,918	\$ 38,749,911	\$ 26,424,775	\$ 21,579,661	\$ 10,606,628	\$ 2,714,333	\$ 5,830,630	\$ 209,512,856	\$ 15,915,979	\$ 628,618	\$ 226,057,453

## Consolidated Statements of Cash Flows

#### Years Ended December 31, 2024 and 2023

		2024	2023
Cash flows from operating activities:			
Change in net assets	\$	2,504,391	\$ (949,986)
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Depreciation		82,629	106,817
Noncash operating lease expense		227,119	(254,198)
Changes in:			
Advances and deposits		(5,916,834)	(939,568)
Grants receivable		(1,351,325)	(5,422,240)
Prepaid expenses		(5,143,520)	902,169
Accounts payable		214,635	(76,014)
Accrued expenses		3,762,537	1,708,025
Operating lease liabilities		(169,038)	256,945
Deferred revenue		9,793,364	 19,933,873
Net cash provided by operating activities		4,003,958	 15,265,823
Cash flows used in investing activities:			
Purchase of property and equipment		(151,196)	(172,127)
Cash used in investing activities		(151,196)	(172,127)
Net change in cash and cash equivalents including donor restricted amounts		3,852,762	15,093,696
including donor restricted amounts		3,032,762	15,055,050
Cash and cash equivalents including			
donor restricted amounts, beginning of year		133,235,609	 118,141,913
Cash and cash equivalents including			
donor restricted amounts, end of year	<u>\$</u>	137,088,371	\$ 133,235,609

#### Notes to Consolidated Financial Statements

#### Note 1 - Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations**

Clinton Health Access Initiative, Inc. ("CHAI") is incorporated in Arkansas as a nonprofit. CHAI was founded in 2002 with the transformational goal of saving the lives of millions of people living with HIV/AIDS. Today, in addition to HIV, CHAI works with partners to prevent and treat malaria, tuberculosis, hepatitis and cancer, accelerate the rollout of lifesaving vaccines, reduce maternal, infant, and child mortality, combat chronic malnutrition and strengthen health systems. CHAI operates in over 35 countries around the world and more than 125 countries have access to CHAI-negotiated reduced prices on medications, diagnostics, vaccines, and other health tools.

The accompanying consolidated financial statements include the assets, liabilities, net assets and financial activities of CHAI and entities established in the countries in which it operates to facilitate on-the-ground service delivery. These entities are, in most cases, under control of CHAI via appointment of members to the board of the local entity along with funding being substantially from CHAI. Certain entities are legally independent; however, management has included such entities as consolidated under accounting principles generally accepted in the United States of America ("GAAP"). This treatment was determined to be appropriate as CHAI represents the majority funder with CHAI advancing enough resources for immediate needs and/or CHAI being the key funder as well as facilitator of local fundraising efforts for support in-country in collaboration with its worldwide funders. All significant intercompany balances have been eliminated in consolidation.

A summary of the accounting policies consistently applied in the consolidated financial statements follows:

#### Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis and in accordance with GAAP which require that CHAI report financial information regarding its financial position and activities.

#### Classification of Net Assets

CHAI reports its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of CHAI and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for general use and not subject to donor restrictions. Net assets without donor restrictions include the investment in property and equipment, net of accumulated depreciation.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. CHAI's donor-imposed restrictions are generally program restricted in nature and thus such resources are reflected as released from restrictions as funds are expended for intended purposes.

#### Notes to Consolidated Financial Statements

#### Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Cash and Cash Equivalents Including Donor Restricted Amounts

CHAI considers highly liquid debt instruments with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash and cash equivalents are stated at cost plus accrued interest. Cash and cash equivalents are substantially held at a domestic bank in deposit accounts and short-term mutual fund type instruments available through that bank. There are also substantial amounts held at foreign banks. Limited amounts of deposit insurance apply to CHAI's balances. CHAI monitors its exposure associated with its cash and cash equivalents and has not experienced losses on its accounts.

CHAI seeks to keep its cash and cash equivalents in low-risk type accounts. When accounts are interest bearing, they generally require that any earnings be held for the related restricted purposes based on the source of those funds.

Given advance funding from many grantors, most cash on hand is considered restricted under grant and contribution agreements. Management generally avails these funds for expenses and other cash flow requirements that align to donor expectations.

#### Advances and Deposits

Deposits include approximately \$5,490,000 of funds held in local country offices that are donor restricted and require donor approval for use and therefore are not considered to be cash equivalents. Advances and deposits include travel advances and other receivables from employees for travel and related business expenses as well as various deposits for leased facilities.

#### Grants Receivable

Grants receivable represent amounts due from various parties for costs incurred and unpaid at year end under various grant agreements that provide for the invoicing of costs after such costs have been incurred. A major portion of these funds is unbilled at year end given the normal practice to finalize costs prior to invoicing the granting party. Three parties represented 57% and 58% of the grant receivable balance as of December 31, 2024 and 2023, respectively. CHAI has concluded that no allowance for grants receivable is necessary based on review of the outstanding amounts, historical collection of such amounts and existing economic conditions.

#### **Prepaid Expenses**

Prepaid expenses include items such as insurance, rent and program supplies and materials purchased in advance. Program supplies and materials purchased in advance include approximately \$2,550,000 of oxygen infrastructure work prepaid to vendors in countries. Supplies and materials are reflected as program costs when transferred to a site for local use.

#### Notes to Consolidated Financial Statements

#### Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

## **Property and Equipment**

#### **Corporate Property and Equipment**

Property and equipment are capitalized at cost when the useful life is over one year and such amounts exceed a management established capitalization threshold. Property and equipment are depreciated on the straight-line basis over the estimated useful life of each asset.

#### **Program Property and Equipment**

Property and equipment purchased for direct program use are expensed and charged to direct program funds at the time of purchase as a program cost and are reflected in the consolidated statements of functional expenses as program equipment and infrastructure.

#### Leases

CHAI leases office space under operating lease arrangements through 2029 for which expense is recognized on a straight-line basis over the lease term.

Right-of-use (ROU) assets represent CHAI's right to use an underlying asset for the lease term and lease liabilities represent CHAI's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As CHAI's leases do not provide an implicit rate, CHAI uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments.

CHAI has included in its computations of its ROU assets and related obligations operating costs the base rent agreement of its office space as a single component as permitted under lease accounting standards. These costs are adjusted periodically based on actual period costs and are charged to lease expense as incurred. Lease expense was approximately \$926,000 and \$1,092,000 for the years ended December 31, 2024, and 2023, respectively.

#### **Deferred Revenue**

Deferred revenue represents funds received in advance for delivery of program services under grant agreements. Amounts are deferred as they are conditioned on incurring costs for the related program and thus are held until such time as costs have been incurred at which time they will be recorded as grant revenue.

In addition to these advances, CHAI also has conditional promises to receive resources of approximately \$359,208,290 and \$275,606,000 at December 31, 2024 and 2023, respectively, from grantors to fund future service delivery activities. While these amounts are committed, they are not recorded in the consolidated financial statements given their conditional nature which includes future evaluation from the donor as to CHAI's satisfactory progress toward mutually agreed-upon objectives as well as the incurring of related costs associated with the funding. Four donors accounted for approximately 59% and 57% of total conditional promises to give at December 31, 2024 and 2023, respectively.

#### Notes to Consolidated Financial Statements

## Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Revenue Recognition

#### Grant Revenue

Support funded by grants is generally considered conditional until a barrier to entitlement is met which generally relates to costs being incurred for program services. Accordingly, as CHAI incurs direct programmatic expenses eligible for reimbursement under the grant agreements, revenue is recognized along with amounts allowable for overhead. Invoiced and un-invoiced amounts are recorded in grants receivable as such costs are incurred or, in the case when grants are funded in advance, as a reduction in the associated deferred revenue from such grantor.

Grant revenue is restricted for specific program purposes and, as such, is recorded as with donor restrictions upon incurring direct program expenses, along with related overhead. Such amounts are simultaneously released from restriction.

In addition, CHAI has a substantial amount of future grant funding as indicated in the deferred revenue note above.

#### Contribution Revenue

Gifts of cash and other assets received without donor stipulations are reported as revenue without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue with donor restrictions. Funds with donor restrictions are generally released from restriction into funds without donor restrictions as direct programmatic expenditures are incurred along with amounts allowable for overhead.

#### Contributions of Nonfinancial Assets

CHAI receives certain donated services from various parties. CHAI recognizes these amounts as revenue and expenses when the recognition criteria are met for recordation at their estimated fair value.

#### Other Revenue

Other revenue primarily relates to interest income associated with cash and cash equivalents. Certain of these funds are required to be used for programmatic purposes.

#### Income Tax Status

CHAI is a nonprofit corporation which has been recognized by the Internal Revenue Service as generally exempt from Federal and state income taxes on its related income under Section 501(c)(3) of the Internal Revenue Code. CHAI similarly operates predominately on an exempt basis when such treatment is available in its various locations of operation in accordance with local laws. Accordingly, income tax disclosures have been excluded given their limited amounts in the consolidated financial statements.

#### Notes to Consolidated Financial Statements

## Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Uncertain Tax Positions**

CHAI accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for all uncertain tax positions. CHAI has identified its tax status as a tax-exempt entity and its determination of its revenues being related or unrelated as its only significant tax positions and has determined that such tax positions do not result in an uncertainty requiring recognition. CHAI's U.S. Federal and state income tax returns are generally open for examination for three years following the filing of the related return. CHAI's foreign tax returns are subject to examination by local government authorities under applicable local law. CHAI is not aware of any material pending tax issues with U.S. or other authorities that would impact recorded amounts in these consolidated financial statements.

#### Use of Judgments and Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make judgments and estimates that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail by function. Certain costs have been allocated among the program services, management and general and fundraising categories based on time and effort measurements and other methods.

#### Translation to United States Dollars

Assets and liabilities that have a local functional currency are translated to United States Dollars at year-end exchange rates. Property and equipment - net and other nonmonetary assets and liabilities are translated at the approximate exchange rates prevailing when CHAI acquired the assets or liabilities. Transactions are recorded at exchange rates prevailing during the year.

The aggregate foreign currency loss was approximately \$1,500 and \$26,000 for the years ended December 31, 2024 and 2023, respectively, and is included in "bank fees and other expenses" on the consolidated statements of functional expenses.

#### Reclassifications

Certain reclassifications have been made to the prior year financial statements in order to conform with the current year presentation.

#### Notes to Consolidated Financial Statements

## Note 1 - Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Subsequent Events

CHAI has evaluated subsequent events through September 29, 2025, the date that the consolidated financial statements were authorized to be issued. See Note 8 for disclosures related to federal funding matters. No additional events that occurred through that date required recognition or disclosure.

#### Note 2 - Liquidity and Availability

CHAI regularly monitors liquidity to meet its operating needs and other contractual commitments and has various sources of liquidity at its disposal, including cash and cash equivalents.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, CHAI considers all expenditures related to its ongoing program activities, as well as the conduct of services undertaken to support those activities, to be general expenditures.

In addition to the financial assets available to meet general expenditures over the next 12 months, CHAI seeks to operate with at least a balanced operating budget and anticipates collecting sufficient revenue to cover general expenditures.

The following financial assets could readily be made available within one year of year end to meet general expenditures:

	2024	2023
Cash and cash equivalents including		
donor restricted amounts	\$ 137,088,371	\$ 133,235,609
Grants receivable due in one year or less	21,042,446	19,691,121
	\$ 158,130,817	\$ 152,926,730

Management has included cash and cash equivalents limited as to use in the above table as such advances will be utilized for core program activities; however, such funds are limited to their intended purposes.

#### Notes to Consolidated Financial Statements

Note 3 - Property and Equipment

Property and equipment consist of the following at December 31:

	2024	!	2023
Furniture and equipment Vehicles	1,43	3,175 \$ 1,895	1,286,986 1,431,895
Buildings and fixtures	3,336	5,638 5,708	466,638 3,185,519
Less: accumulated depreciation	2,917	7,999	2,835,377
Property and equipment, net	\$ 418	3,709 \$	350,142

#### Note 4 - Leases

CHAI routinely utilizes month to month and other short-term leasing strategies associated with its international operations. This helps to manage the risk associated with long-term fixed lease commitments, as well as allow for better matching of these costs to the near-term funding commitments that CHAI has available. As such, many of CHAI's leases do not result in a right-of-use asset or a related obligation with such costs being charged to operations as incurred.

Leasing information for operating leases is as follows for the years ended December 31:

	2024	1	2023			
	Operating Lease	Operating	Operating Lease	Operating		
	Right-of-Use Asset	Lease Liability	Right-of-Use Asset	Lease Liability		
Balance at beginning of year	\$ 1,102,280	\$ 1,021,468	\$ 1,359,225	\$ 1,275,666		
Right-of-use assets obtained in exchange for operating lease liabilities during the year	1,095,652	1,051,067	622,700	625,700		
Lease expense related to right-of-use asset	(926,614)	-	(879,645)	-		
Principal portion of operating lease liability payments	<u>-</u> _	(823,948)	<u>-</u> _	(879,898)		
Balance at end of year	\$ 1,271,318	\$ 1,248,587	\$ 1,102,280	\$ 1,021,468		

#### Notes to Consolidated Financial Statements

## Note 4 - Leases (Continued)

	2024	2023
Other Information		
Weighted average remaining lease term - operating leases	3.05 Years	1.47 Years
Weighted average discount rate - operating leases	4.26%	3.06%

The approximate annual minimum non-cancelable rental payments under operating leases for the years ending December 31 are as follows:

Total	\$ 1,248,587
Less imputed interest	 (83,123)
Total future minimum lease payments	1,331,710
2029	 75,963
2028	148,309
2027	162,816
2026	348,656
2025	\$ 595,966

Management considers other disclosures associated with its leasing activities including prior year data as not significant given its relative consistency with current year amounts.

#### Note 5 - Net Assets

#### **Net Assets Without Donor Restrictions**

Net assets without donor restrictions consist of the following at December 31:

	2024	2023
Net investment in plant Unallocated	\$ 418,709 9,124,205	\$ 350,142 9,362,119
Net assets without donor restrictions	\$ 9,542,914	\$ 9,712,261

#### Net Assets With Donor Restrictions

Net assets with donor restrictions are for the purpose of international health programs and amounted to \$3,988,316 and \$1,158,085 as of December 31, 2024 and 2023, respectively.

#### Notes to Consolidated Financial Statements

#### Note 6 - Contributions of Nonfinancial Assets

Contributed nonfinancial assets recognized within the consolidated statements of activities included the following for the years ended December 31:

		2024	2023
Medical supplies Professional services	\$	304,242 253,023	\$ - 454,167
	<u>\$</u>	557,265	\$ 454,167

Contributed medical supplies were utilized for CHAI's direct service programs for infectious diseases and sexual, reproductive, maternal, newborn and child health. CHAI estimated the fair value based on estimates of wholesale values that would be received for selling similar products in the United States.

Professional services recognized are comprised of legal fees from attorneys advising CHAI on various administrative legal matters, as well as volunteer time for employees from other organizations whose time is donated to CHAI. These services are valued and reported at the estimated fair value in the consolidated financial statements based on current rates for similar legal services.

#### Note 7 - Pension Plans

Retirement benefits are offered to CHAI employees based on eligibility. An individual must be a full-time contracted employee working a minimum of 1,000 hours per year to be benefits eligible. These benefits are summarized as follows:

- U.S. based staff and U.S. expatriates are eligible to contribute into a 401(k) plan with CHAI matching up to 6% of their eligible compensation.
- Third country nationals are eligible to contribute into a defined contribution pension plan offered by CHAI. CHAI also contributes 6% of eligible compensation for each employee regardless of contribution amount by the employee.
- Local national retirement plans are available in a select number of countries.
- CHAI also contributes to the national social security funds in many of the countries in which it
  operates as stipulated by local law.

Expenses under the plans were \$5,122,713 and \$4,786,909 for the years ended December 31, 2024 and 2023, respectively.

#### Notes to Consolidated Financial Statements

#### Note 8 - Concentrations and Contingencies

## Assets in Foreign Countries

CHAI maintains cash balances and equipment in Asia, Africa, Europe and the Caribbean. CHAI had approximately \$5.8 million and \$9.1 million deposited in foreign banks at December 31, 2024 and 2023, respectively. Certain of these cash balances are exposed to currency risks/variation relative to the U.S. Dollar. In addition, CHAI has property and equipment in various countries purchased with donor funds and used for programmatic purposes that are not capitalized, as well as a modest amount of equipment that was capitalized per CHAI's policy and included in property and equipment, net at December 31, 2024 and 2023.

#### Concentration of Revenue

Four grantors accounted for approximately 55% and 57% of total revenue for the years ended December 31, 2024 and 2023, respectively, with one donor accounting for approximately 30% and 29% in those respective years.

Earned revenue was from the following sources for the years ended December 31:

	2024	2023
Government and multilaterals	35%	41%
Private foundations	60%	55%
Other donors	5%	4%
	100%	100%

Subsequent to year end, the U.S. government initiated funding cuts to several federal programs, including the U.S. Agency for International Development ("USAID") program. USAID funding was \$5,759,540 and \$5,960,307 for the years ended December 31, 2024 and 2023, respectively. Conditional USAID funding was \$22,025,882 at December 31, 2024 of which approximately \$7,306,000 is expected to be recognized in revenue during 2025. Additionally, included in deferred revenue on the Statement of Financial Position at December 31, 2024 is \$3,489,366 of USAID funding, which was recognized as grant revenue during 2025.

CHAI country operations are dependent primarily on granted funds, economic conditions and local circumstances. CHAI continues to evaluate these factors on a country-by-country basis to ensure calibration of resources and other circumstances that may impact operations. While the loss of funds would reduce resources available for programs, management believes its near-term funding is stable and that it can navigate funding changes should they occur.

#### Notes to Consolidated Financial Statements

## Note 8 - Concentrations and Contingencies (Continued)

#### International Operations

CHAI operates in numerous jurisdictions and continually seeks to comply with all local laws and regulations regarding corporate, employee and other matters. Management seeks to effect changes in its practices associated with local laws when such laws are effective.

From time to time, CHAI has discovered various matters with respect to payroll taxes and related remittances in a select number of its operating locations. These matters have not resulted in any net charges during 2024 and 2023.

## Wrongdoing

During the fiscal year ended December 31, 2024, CHAI received a whistleblower report alleging potential conflicts of interest by employees in one of its country program offices. CHAI promptly initiated an independent investigation led by international and local legal counsel, with assistance from forensic accounting specialists.

The investigation substantiated the allegations. While the quality and appropriateness of the services rendered were deemed consistent with programmatic standards, CHAI management took immediate action to address governance and compliance risks. Measures implemented included:

- Termination of all contracts of implicated vendors and employees
- Restructuring of key roles within the affected country office
- Modifications to the corporate governance structure and strengthening of internal controls

Total spend with the implicated vendors amounted to approximately \$9,000,000 over the course of the years ended December 31, 2024, 2023, and 2022. As of the date of issuance of these financial statements, CHAI continues to evaluate the potential financial impact of the misconduct and the impact on grant compliance, if any. As such investigations are ongoing and any potential loss associated with return of grant funds is neither probable nor reasonably estimable as of the date of issuance of these financial statements.

#### Litigation

CHAI is subject to claims that arise primarily in the ordinary course of its activities. Currently, management is not aware of any such claim or claims that could have a material adverse effect on CHAI's financial position or net assets.