

Clinton Health Access Initiative, Inc.

Request for Proposal

Request for Proposals (RFP) for the procurement of 43 282 pyrethroid-only polyester long-lasting insecticide treated nets (LLINs)

October 12, 2023



Summary of terms

Release of Request for Proposals: October 12, 2023

Proposal expiration / last proposal submission date: October 24, 2023
12pm EST

Clinton Health Access Initiative (CHAI) invites interested and capable organizations to submit proposals to provide 43 282 pyrethroid only LLINs for a focal LLIN distribution in Escuintla, Guatemala.

Completed Request for Proposals (RFP) should be submitted electronically to Lucía Fernández Montoya, Technical Advisor for Vector Control, Latin American and the Caribbean, at lfernandez@clintonhealthaccess.org before 12pm (EST) on Tuesday, October 24, 2023.

Questions regarding the RFP should be addressed to Lucía Fernández Montoya to the email mentioned above.

Background

A. Clinton Health Access Initiative (CHAI)

Clinton Health Access Initiative, Inc. (CHAI) is a global health organization committed to saving lives and reducing the burden of disease in low- and middle-income countries, while strengthening the capacities of governments and the private sector in those countries to create and maintain high-quality health systems that can succeed without our help. For more information visit: www.clintonhealthaccess.org

B. The program: Malaria elimination in Central América

Countries in Central America and Hispaniola are aiming to eliminate malaria by 2025. Since 2014, CHAI has worked with the malaria programs of Honduras, Panama, Guatemala, Costa Rica, Belize, El Salvador, Colombia, and the Dominican Republic, facilitating their efforts towards malaria elimination. Tremendous progress was made throughout the region, with the three countries where CHAI has dedicated the most effort - Guatemala, Honduras, and Panama - achieving in 2019 a 78% reduction in cases since 2010. In 2019, at the World Health Assembly, countries in Central America and Hispaniola signed a joint agreement committing to pursue malaria elimination by 2025. Since 2019, some of the countries have achieved malaria elimination (e.g. El Salvador and Belize), while others continue fighting against malaria.

C. The activity: Malaria elimination in Escuintla

The region of Escuintla, in southern Guatemala, presents very low malaria transmission and is currently approaching elimination. The Clinton Health Access Initiative is supporting the Ministry of Health of Guatemala to implement and intensified package of interventions over the next year in Escuintla, in

order to achieve zero local malaria cases by the end of 2024. As part of this plan, the Ministry of Health will be conducting a focal distribution of LLIN in selected localities. The campaign is scheduled to start in December 2023, aiming to provide the best possible protection during the upcoming high transmission season.

Scope of work

The purpose of this Request for Proposals (RFP) is to request competitive bids for the provision of 43 282 LLINs for Escuintla (Guatemala)

A. Technical and quality information

Technical specification of the LLINs:

- Net brand: a WHO prequalified product.
- Net size: 180L x 190W x 150H
- Net color: preferably white (but we would consider other colors if the LLINs can be ready faster in another color)
- Material: (composition ISO1833) 100% Polyester
- Fabric: (construction ISO 8388) Warp knitted, monofilament
- Denier: (ISO 2060, DUPRO) 100 denier +/-5%
- Netting Mesh size: Min. 56 holes/inch²
- Dimensional stability to washing: (ISO5077/ISO6330) 8A at 30°C +/-5%
- Bursting strength: (ISO13938-1 or ISO 13938-2): Min. 350 kPa for net material and seams (measuring area: 7.3 cm²)
- Hanging: Min. 6 loops at the upper corner and in the middle
- Insecticide and concentration: deltamethrin (1.4 g/kg (56 mg/m²) or alphacypermethrin (5.0 g/kg (200 mg/m²))

Labelling:

The label of the nets can be in English or Spanish and should contain:

1. Manufacturer name;
2. Date of production;
3. Batch number;
4. Fiber;
5. Size in cm (length x width x height);
6. Washing and drying instructions in general pictograms, including:
Washing 30°C. No bleaching. No drying machine. No ironing. No dry cleaning.

Packaging

The LLINs should not be individual packaged. They should come in bales protected by a polyethylene bag, containing 50 LLINs per bale.

Quality control:

Supplier must provide a CoQ. CoQ must indicate all batch numbers in a consignment and contain cross reference to batch numbers printed on each net label.

Should CHAI required, the applicant must allow a third party contracted by CHAI to take a random sample of LLINs at the factory, from the batch produced for this project, for quality control purposes.

B. Shipment

Applicants are requested to submit quotations for INCOTERM Ex Works (pick up at factory by CHAI) and for INCOTERM DDP (delivered with duty paid to a warehouse in Escuintla, Guatemala - most probable location: 1 av 8-46 zona 4 colonia Itzcuintlan, Escuintla, Guatemala) via air freight; and to indicate the estimated duration of delivery in Escuintla in calendar days.

Application to the project

To apply for this RFP, applicants must provide (1) a completed application form (Sections 1 and 2); (2) a complete budget template (collectively “Materials”), (3) technical and regulatory and quality documentation outlined in the scope of work (if regulatory or quality certificates are within 6 months of expiry, please include details regarding status of renewing these certificates). Candidates should send questions by October 20, 2023 and submit their proposals by October 24, 2023 12pm EST. The awardees will be announced October 25, 2023. Quotations will remain valid for 30 days from the closing date of this RFP.

Section 1: Beneficiary information

1. Name of the applicant organization
2. Contact information (include contact name, phone number and email)

Section 2: Product information

1. Technical characteristics of the LLIN product (please include brand, fabric, denier, netting mesh size, dimensional stability, bursting strength, insecticide and concentration, shelf-life and date of production of the LLINs proposal were already manufactured)
2. Certificate or letter of WHO prequalification of the proposed LLINs
3. Address of the factory that will produce the LLINs (or where the LLINs have been produced)
4. Manufacturing time

Budget

The budget should have two lines, one for the cost of the LLINs and one for the cost of transportation to Guatemala. As mentioned in the evaluation criteria below, CHAI will provide 10 points to proposals that are able to provide transportation with INCOTERM DDP to Escuintla. If you cannot provide transportation under INCOTERM DDP, please provide you quote with INCOTERM DAP.

Eligibility and qualification of proposals

Eligibility:

Proposals for LLIN that are not WHO prequalified or that do not meet the technical specifications presented above will be discarded.

Proposals with manufacturing times of above 45 days will be discarded.

Proposal rating:

Qualification criteria of the tender:

- a. The determination of the qualifications for the selection of the winning bid will be made according to the criteria described in the following table:

CRITERION	WEIGHT
Manufacturing time	50
LLIN unit price	40
Ability to organize transportation to destination	10

Manufacturing time:

Defined as the time to manufacture the 43 282 LLINs.

The proposal that presents the shortest manufacturing time will automatically obtain fifty (50) points; the other proposals will have a rating inversely proportional to the first, depending on the manufacturing time presented in your proposal. For which the following formula must be taken:

$$\frac{\text{Shortest manufacturing time among all proposals} \times 50}{\text{Manufacturing time of the proposal under evaluation}}$$

LLIN unit price:

The proposal that presents the lowest price per unit will automatically get forty (40) points; the other proposals will have a rating inversely proportional to the first, depending on the unit price presented in your proposal. For which the following formula must be taken:

$$\frac{\text{Lowest LLIN unit price among all proposals} \times 40}{\text{LLIN unit price in the proposal under evaluation}}$$

Ability to organize transport to destination:

Applicants with the ability to provide shipping under INCOTERM DDP via air transport to a warehouse in Escuintla, Guatemala (most probable location: 1 av 8-46 zona 4 colonia Itzcuintlan, Escuintla, Guatemala), will receive 10 points.

Other information

Failure to provide all the information required by the RFP or submitting a proposal that does not respond to the RFP in all respects will be the responsibility of the bidder and may result in the rejection or disqualification of the proposal.

CHAI shall have the right to seek any additional information or document from the bidder in the manner it deems appropriate in its sole and absolute discretion.

The proposal prepared by the bidder, as well as all correspondence and documents related to the proposal exchanged by the bidder and CHAI will be drawn up in English only.

All prices quoted in the proposal should be quoted in United States dollars.

CHAI will examine the proposals to determine if they are complete, if they comply with all the conditions of the RFP and if the documents have been duly signed and the proposals are in general order. If there is a discrepancy between words and figures, the quantity in figures will be used as the prevailing quantity.

Disclaimer

Distribution of this document does not mean that CHAI is committing to award a contract or fund an applicant.

CHAI will not reimburse or assume any costs associated with this RFP regardless of whether an organization is selected to supply.

Please note that no fee is required for the submission of these applications.

CHAI makes no representations or warranties and will not incur any liability under any law as to the accuracy, reliability, or completeness of the information contained in the RFP.

Confidentiality

The information that the respondent considers proprietary must be clearly marked as such. All such information will be treated confidentially and used by the CHAI team for evaluation purposes only.